



CASE STUDY

T.H. Weiss:

Ensuring Continuity with Cloud-Based Migration

Company Overview

T.H. Weiss, based in Lawrence, NY, is a full-service licensed customs broker with over 30 years of experience in inbound, outbound, and domestic shipments. By law, the company must communicate electronically with U.S. Customs, making reliable connectivity critical to daily operations.



The Challenge

T.H. Weiss struggled with frequent outages due to unreliable power and internet service. The problem was amplified by Hurricane Sandy, which left their headquarters flooded and without power, disrupting all communications with U.S. Customs. For weeks, staff were forced to work from a temporary office, highlighting the urgent need for a long-term solution to ensure uninterrupted connectivity and business continuity.



The CloudFirst Solution

CloudFirst designed a Hybrid Cloud Hosting solution to modernize T.H. Weiss's IT infrastructure. This included migrating their IBM i and Intel servers to CloudFirst's managed cloud platform, integrating a secure connection to U.S. Customs, and shifting file-sharing applications into the cloud. The migration was performed after hours to avoid business disruption and included built-in backups for resiliency.

The Results

The cloud migration eliminated T.H. Weiss's connection issues, ensured compliance with U.S. Customs, and removed the risk of outages caused by power failures. Employees can now securely access production systems from anywhere in the world, dramatically improving flexibility. When an unexpected outage occurred while the company's owner was traveling abroad, he was able to log in remotely from Italy and resolve the issue in minutes, something that would have been impossible without the cloud.

"CloudFirst gave us the continuity and peace of mind we needed. We can now serve our clients without fear of outages or disruptions."

Tony Fondacaro, Owner, T.H. Weiss

Want to strengthen business continuity with a reliable cloud migration?

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